



September 15th to 26th, 2021
Surrey City Hall Civic Plaza &
Civic Hotel
(the "Facility")

The following agreement will serve as both your application and your contract:

- Read all of the rules and regulations on the reverse side.**
- Fill out the Application / Contract completely including initials on page 2 Terms and Conditions.
- Sign the contract to validate your agreement with BC Landscape & Nursery Association ("BCLNA").
- Keep a copy for your records.
- Email, mail, or fax pages 2, 3 & 4 with a deposit to the address and/or fax number below.**

BOOTH SPACE WILL NOT BE HELD WITHOUT A DEPOSIT

BOOTH ALLOCATION

Booth space will only be allocated once your signed Application/Contract and deposit have been received.
A member of the Grow West Coast Trade Show (the "Show") team will contact you to confirm your booth space allocation.

CONFIRMATION STATEMENT/ PAYMENT SCHEDULE

- ✓ **Deposit is due with the Contract/Application.**
- ✓ Confirmation in the form of an invoice or account statement will be emailed.
- ✓ **Full payment must accompany any Application / Contract submitted after August 1st, 2021.**
- ✓ BCLNA, in its sole discretion, reserves the right to make any necessary modifications to the floor plan or traffic flow.
- ✓ All Exhibitors will receive notification (via email) of the availability of the complete Exhibitor Manual in advance of the show to aid in planning and preparation.

RETURN YOUR APPLICATION & CONTRACT TO:

2021 Grow West Coast Horticulture Trade Show

c/o BC Landscape & Nursery Association
19951 Fraser Highway
Langley, BC V3A 4E2
Phone 604.575.3500 | Fax 604.574.7773

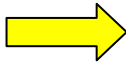
Tyson Kidd
Show Manager | Event Director
d: 604.575.3504 | c: 604.421.1148
grow@bclna.com

Don't forget to visit our website for regular updates!

www.GrowWestCoast.com



TERMS & CONDITIONS



INITIAL HERE _____ COMPANY NAME _____

1. EXHIBITOR COVENANTS

a) The Exhibitor agrees to (i) obey all laws, by-laws, ordinances and regulations governing use of the Facility and operation of the Show, (ii) abide by the rules and regulations of the city, fire and police departments and of any other government or regulatory body having authority to regulate the Facility and the Show, and (iii) obey all laws, including those pertaining to health and safety, consumer protection and protection of visitors to the Show.

b) The Exhibitor agrees to abide by all rules and regulations governing the Show established from time to time by the BCLNA, including but not limited to rules and regulations set forth in the Exhibitor Manual.

c) The Exhibitor agrees to observe, to the extent applicable, all union contracts and labour relations agreements in force (i) between BCLNA and contractors providing services to the Facility, and (ii) governing companies operating in the Facility in which the Show is taking place.

d) The Exhibitor agrees to obtain, at its own expense, any licenses or permits which are required for the operation of its trade or business during the term of the Show and to pay all taxes, including all applicable sales taxes, of any nature or kind that may be levied against it as a result of the operation of its trade or business in its contracted space.

e) The Exhibitor agrees not to conduct or be associated with any promotional contests held at or in connection with the Show unless (i) the Exhibitor satisfies BCLNA that the Contest is being operated in accordance with applicable law; and (ii) the prior written consent of BCLNA is obtained.

f) The playing, performing, reproduction, broadcasting or other use at the Show of any music, materials, devices, processes and dramatic rights that is the subject of any third party copyright, trademark, industrial design, patent or any other intellectual property right, by the Exhibitor or its agents, representatives or employees is prohibited without the express written consent of BCLNA. The Exhibitor agrees to indemnify and save harmless BCLNA and the Facility (and their respective officers, directors, employees, insurers, agents, representatives and those for whom the Exhibitor is responsible in law) against any and all claims, losses, liabilities and damages (including legal fees and expenses) costs and charges arising from or as a result of any unauthorized use of any Work by the Exhibitor, its agents, representatives, employees and those for whom the Exhibitor is responsible in law.

g) The Exhibitor agrees to occupy the contracted exhibit space during Show hours and to sell, promote or advertise only the products and services described in this license agreement.

2. BCLNA RIGHTS

a) BCLNA reserves the right, in its sole and unfettered discretion to: (i) determine the eligibility of Exhibitors and exhibits for the Show, (ii) reject or prohibit exhibits or Exhibitors which BCLNA considers objectionable, inappropriate, disruptive or offensive to BCLNA, other Exhibitors or Show attendees; (iii) change or modify the layout of the Show and/or relocate exhibits or Exhibitors; (iv) cancel, in whole or in part, the Show due to an event of force majeure; or (v) change the date, location and duration of the Show; without any liability to BCLNA.

b) BCLNA shall have the right to establish and amend or modify any regulations governing use of the Facility and the Show.

3. ASSIGNMENT AND SUBLETTING

The Exhibitor shall not assign any rights or sublet space under this license agreement without the prior written permission of BCLNA, which permission may be withheld in BCLNA's sole discretion.

4. INDEMNIFICATION

The Exhibitor agrees to indemnify and hold harmless BCLNA and the Facility, their respective officers, directors, agents, representatives and employees, against all claims, losses, liability, damages (including legal fees and expenses), costs and charges of every kind resulting from (i) its occupancy of the exhibit space and/or its environs, (ii) the use of equipment or devices furnished to or used by the Exhibitor or other persons in connection with the Show, and (iii) personal injuries, death, property damages or any other damage sustained by the Exhibitor, BCLNA, the Facility, Show sponsors or a visitor to the Show and their respective directors, officers, agents, representatives and employees or those for whom the Exhibitor is responsible in law.

5. LIABILITY AND INSURANCE

a) The Exhibitor shall obtain and maintain at its own expense a comprehensive general liability and all risk property insurance policy acceptable to BCLNA for the period commencing on the first move-in date and terminating on the last move-out date. The policy shall name BCLNA as additional insured and insure the Exhibitor against all claims of any kind arising from or in any way connected with

the Exhibitor's presence or operations at the Show. The policy shall provide coverage of at least \$1,000,000 for each separate occurrence. At the request of BCLNA, the Exhibitor shall provide BCLNA with a copy of such policy.

b) Neither BCLNA nor the Facility will assume liability for loss for damage, through any cause, of equipment, products, goods, exhibits or other materials owned, rented or leased by the Exhibitor.

6. BOOTH DISPLAY

a) All exhibits require full walls/sides separating individual booths from any adjacent company or neighbouring booth – NO EXCEPTIONS. No hand written signs are allowed – use professional signs only. Booth construction and signage must be exhibited in accordance to the rules and regulations pertaining to the Exhibitor's booth type and as outlined in the Exhibitor Manual.

b) The Exhibitor agrees that no display will be dismantled or goods removed during the term of the Show, but will remain intact until the end of the final closing hour on the last Show day. The Exhibitor also agrees to remove its display and equipment from the Show site by the final move-out day, and in the event of a failure to do so, or failure to return the allocated space to the same condition as at the move-in date, the Exhibitor agrees to pay for any additional costs and expenses incurred by BCLNA.

7. CANCELLATION AND TERMINATION

a) The exhibitor shall have the right to cancel this license agreement by notice in writing to be delivered to BCLNA. All deposits/payments received by BCLNA up to the date of notice of cancellation are non-refundable and non-transferable and the balance of the full cost of the space is due immediately. In the event that the Exhibitor (i) fails to make payments in accordance with the payment schedule set out herein or (ii) fails to appear at the show; BCLNA reserves the right to cancel this license agreement without notice and all rights of the Exhibitor hereunder shall cease and terminate. BCLNA will retain any and all deposits/payment(s) made by the Exhibitor as liquidated damages (and not as a penalty) for breach of this license agreement and all payments will be due per the terms of this contract. In the event of either of the above circumstances, BCLNA has the right to (i) re-rent said space and (ii) bring action against the Exhibitor for payment of the full cost of the space originally licensed from BCLNA.

b) If the Exhibitor violates or breaches any other terms or conditions of this license agreement, all payments made by the Exhibitor and all amounts due to BCLNA shall be deemed earned by BCLNA and all deposits received shall be non-refundable and non-transferable. In the event of any violation or breach of the terms and conditions of this license agreement, BCLNA shall have the right to immediately occupy the space of the violating and/or breaching Exhibitor and utilize it in any manner as BCLNA deems appropriate, including, but not limited to, re-licensing its use to another exhibitor. The Exhibitor shall not be entitled to any offset or mitigation of the amount due under this license agreement as a result of the use of or payment for the space by another exhibitor in the Show.

c) Each covenant by the Exhibitor contained herein is material and of the essence of this license agreement and violation of any term or condition hereof by the Exhibitor shall be a default of the entire agreement entitling BCLNA to immediately and without notice revoke the privileges granted to the Exhibitor and take possession of the space of the defaulting Exhibitor. Any such revocation of the license granted herein shall be without prejudice to BCLNA to make any claim for damages or enforcement of the payment of any amounts due pursuant to the terms hereof.

8. FORCE MAJEURE

In the event that (i) the Facility in which the Show is to be held or is held is destroyed or becomes unavailable for its intended use by BCLNA or (ii) BCLNA is unable to permit the Exhibitor to occupy the Facility or the space, or (iii) if the Show is cancelled or curtailed, for any reasons beyond the control of BCLNA, including but not limited to, casualty, explosion, fire, lightning, flood, weather, pandemic, epidemic, earthquake or other Acts of God, acts of public enemies, riots or civil disturbances, strike, lockout, governmental order or boycott, BCLNA will not be responsible for any loss of business, loss of profits, consequential or special damages or expenses of whatever nature that the Exhibitor may suffer.

9. MISCELLANEOUS

a) Waiver by BCLNA of any breach of any term or provision of this license agreement by the Exhibitor shall not be deemed a waiver of any subsequent breach of the same or any other provision hereof.

b) No alterations or variations of the terms of this license agreement shall be valid unless made in writing and signed by each of the parties hereto.

c) This license agreement shall be governed by and construed in accordance with the laws of British Columbia. The parties hereby attorn to the exclusive jurisdiction of the courts of British Columbia.

d) If a show guide is produced for the show, BCLNA is not responsible for any errors or omissions in the show guide.



September 15th to 16th, 2021
 Surrey City Hall Civic Plaza &
 Civic Hotel Surrey

1. SPACE RATE

2021 Space Rate	Non-member	\$14.00/sq.ft.
	BCLNA member	\$12.00/sq.ft.
	EARLYBIRD BCLNA member	\$10.00/sq.ft.
Corner Premium		\$100 per 100 sq.ft.
Main Aisle Booth Premium		\$1,000

2. MARKETING/SPONSORSHIP OPPORTUNITIES

Please sign me up to sponsor an educational seminar!

- One seminar (Speaker sponsorship) \$1,000
- Seminar Coffee & Refreshments (one seminar) \$500

Please sign me up to sponsor a special feature of the show! *

- New Product Showcase (available for all exhibitors) \$500
- Grow West Coast Lounge Sponsorship (Title Sponsor) \$3,500
- Opening Night Tailgate Party (only one available!) \$5,000

Please sign my team up for educational seminars!

- I would like to be contacted to register my team!*

** Contact Show Management for a list of additional Marketing and Sponsorship opportunities as well as educational seminars available to exhibitors and staff!*

3. PRODUCT DISPLAY

We will exhibit the following products and/or services.
 (Only products listed below may be displayed and must have Show Manager approval)

4. BOOTH RULES & REGULATION

ALL EXHIBITS REQUIRE PROFESSIONAL SIGNAGE

It is strongly recommended that additional lighting is used for your booth space.

BOOTH NUMBER _____ SQUARE FOOTAGE _____

Booth Space Cost	\$ _____
Corner/Main Aisle Premium (if applicable)	\$ _____
Sponsorship Opportunity (if applicable)	\$ _____
Seminar Registration (if applicable)	\$ _____

SUBTOTAL	\$ _____
(GST #125741744RT) GST (5%)	\$ _____
TOTAL	\$ _____

5. DEPOSITS

50% upon signing of contract	\$ _____
Balance due August 1 st , 2021	\$ _____

6. PLEASE MAKE PAYMENT TO BC LANDSCAPE & NURSERY ASSOCIATION:

- Cheque Visa MasterCard AMEX

Credit Card: _____

Expiry Date: ____/____/____

Cardholder Name: _____

Signature (must be signed by cardholder): _____

By providing a valid credit card for payment, I/We hereby authorize BCLNA to process all payments on the dates listed above.

Company: _____ Current BCLNA Member? Yes No

Address: _____

City: _____ Prov./ State: _____ Postal: _____

Name: _____ Title: _____

Tel: _____ Cell: _____ Fax: _____

E-mail: _____ Website: _____

YES! Please use this email to opt me in to receive important updates and information regarding the BC Landscape & Nursery Association.
 Any change in the Exhibiting Company's mailing address, show guide information, brand names or product listings must be communicated in writing. Photography and filming may be in progress at the event. By exhibiting in this event, you agree to allow for your image to appear in our videotaping and photography for any and all commercial purposes.

Authorized Signature: _____ **Date:** _____

PLEASE SELECT A MAXIMUM OF **TWO** CATEGORIES LISTED BELOW THAT APPLY TO YOUR COMPANY

- Arborist Equipment & Sales
 - Arborist Services
 - Associations/Agencies/Services
 - Business Development & Franchises
 - Bark & Bark Mulch Products & Services
 - Building Products
 - Compost Products & Services
 - Crane Truck Services
 - Demolition Services
 - Educational Services
 - Equipment Sales & Service
 - Fertilizer Products
 - Floriculture Growers
 - Floriculture Supplies
 - Garden Décor
 - Garden & Landscaping Publication
 - Garden/Landscape/Nursery Products
 - Garden Tools & Equipment
 - Giftware
 - Greenhouse Builder
 - Greenhouse Parts & Services
 - Hardscape Supply
 - Horticulture Education
 - Irrigation Equipment & Services
 - Landscape Supply
 - Media/Books/Magazine/Print
 - Mulch Products
 - Nursery
 - Nursery Products & Supplies
 - Outdoor Furniture & Decor
 - Outdoor Lighting
 - Pesticides
 - Printing Services
 - Publications
 - Seeds & Seed Supplies
 - Service Organization
 - Soil & Soil Services
 - Sod & Sod Services
 - OTHER (not listed):
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